



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

SAINATH INVESTMENT **Internship Opportunity - 2020 Passing Out Batch**

ONLY FOR UNPLACED STUDENTS

Company Ref No.	SC19423		
Company	SAINATH INVESTMENT		
Batch	2020 Passing Out Batch		
Joining	May 2019		
Date of Campus	Will be Informed later		
Reporting Time	Will be Informed later		
Venue	Will be Informed later		
Job Title	<p>Profile 1 : Business Development Trainee</p> <p>Profile 2 : Terminal Operator Trainee for Equity\ Commodity\ Currency_Markets</p> <p>Profile 3 : Customer Care Trainee</p> <p>Profile 4: Trainee -Wealth Management</p>		
Eligible Degrees	MBA		
Eligible Branches	Finance / Operations / Marketing / Mutual Funds		
Eligibility Criteria	10 th	-	No % Criteria
	12 th	-	No % Criteria
	Graduation	-	No % Criteria
	Post-Graduation	-	No % Criteria
Location	Dehradun		
Stipend	5000 Per Month		
Roles & Responsibilities	<p>Profile 1 :</p> <ul style="list-style-type: none"> Acquire new customers and service existing relationships to achieve and to help creation of clients wealth. Acquiring, Managing & Servicing the High Net Worth customers Profiling Customers and provide financial products to meet customer needs. Ensuring the highest levels of service to the High Net Worth customers. Providing financial planning & Investment Advise on Equity, F & O, D Mat Accounts, Currency, Commodity, Insurance, Mutual Funds, Bonds & Debentures, Fixed Deposits, Portfolio Management Services. 		

- Activating inactive clients by reviewing their portfolios.
- Candidate will be working closely with the SNI Team to on help investors work on various online platforms such as Mobile App, EXE and Web Version.

Profile 2 :

- Candidates will be given Training in the markets both fundamentally & Technically.
- Should use all tools such as data analysis to help client grow his wealth with expertise.
- Monitor Nse \ Bse and keep giving back up to client.
- Keep updating clients of his stocks movement.
- Execute client trades
- Activating inactive clients by reviewing their portfolios
- Acquire New Clients through references and sources.
- Should be smart and have caliber to work in a Team.
- Candidate who has got the zeal in him to grow and make the organization grow.
- Candidate will be working with the SNI Team for the clients, and will be taking care of trade executions and advising on the investment, wealth creation.
- Candidate will be working closely with the SNI Team to on help investors work on various online platforms such as Mobile App, EXE and Web Version.

Profile 3 :

- 20% Responsible for attend clients visiting branches and on telephone with handling their queries related to their dmat & trading accounts and guiding them with other products.
- 15% Follow up of Existing Customers for Debits & Credits & their pertaining to Dmat & Trading & Mutual Funds(both active and inactive customers – through Customer Ownership Program / Customer Life Cycle Management
- 30% Banking Working – Pertaining to punching of cheques in the system, Dealing with Risk Management System , Account Opening & Handling Applications of Various Products.
- 15% Coordinating with HO / Companies for the resolution of the complaints of the clients & Ensuring TAT in handling emails, co-ordination with Regional & Corporate Offices and all other day-to-day administrative activities.
- 10% Documentation and MIS report maintenance.
- 10% Business development.

Profile 4 :

- Candidate will be working with the SNI Team and will be meeting clients and will learn and work under the below mentioned products:
 - 1) PMS- Portfolio Management Service (PMS) is a sophisticated investment vehicle that offers customized investment strategies to capitalize on opportunities in the market.
 - 2) Mutual Fund- A mutual fund is a professionally managed investment fund that pools money from many investors to

	<p>purchase securities. These investors may be retail or institutional in nature.</p> <p>3) Private Equity- Private equity is an alternative investment class and consists of capital that is not listed on a public exchange. Private equity is composed of funds and investors that directly invest in private companies, or that engage in buyouts of public companies, resulting in the delisting of public equity. Institutional and retail investors provide the capital for private equity, and the capital can be utilized to fund new technology, make acquisitions, expand working capital, and to bolster and solidify a balance sheet.</p> <p>4)REITS- REITs (real estate investment trusts) were established by Congress in 1960 as an amendment to the Cigar Excise Tax Extension of 1960. They allow individual investors to buy shares in commercial real estate portfolios that receive income from a variety of properties, including apartment complexes, data centers, healthcare facilities, hotels, infrastructure (e.g., fiber cables, cell towers and energy pipelines), office buildings, retail centers, self-storage, timberland and warehouses.</p> <p>5)Bonds & Debentures- A bond is typically a loan that is secured by a specific physical asset. A debenture is secured only by the issuer's promise to pay the interest and loan principal.</p>
How to Apply?	<p>All interested and Eligible students need to apply on the link below latest by 13TH March 2019, 6 PM</p> <p>CLICK HERE TO APPLY</p>

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor